

Webinar Details

Tuesday, July 9, 2019
10:00 am - 11:00 am, CST

OR

Thursday, July 25, 2019
2:00 pm—3:00 pm, CST

Register for 1 webinar. The same content is presented both days.

Register Online

www.leadingageil.org

QUESTIONS?

Meeting Services
630.325.6170



meetingservices@leadingageil.org



STATE PARTNER

LeadingAge Illinois is the Illinois state affiliate of LeadingAge and Argentum.

Overview

The insurance company or hospital has called stating they have a referral for your facility. Now what do you do? This webinar will cover next steps to take after receiving a referral, both in- and out-of-network. The initial assessments will ensure the proper level of care, which, under some contracts, is tied to reimbursement. How to handle out-of-network referrals will also be discussed.

Objectives

- Understand the importance of completing an assessment of every new referral to determine service levels versus accepting the payor's assigned level.
- Understand the importance of confirming the referral's health plan with the payor to ensure the information from the referral source is correct in order to avoid claims denials.
- Understand the need to bill for services according to the payor's billing policies and procedures and how to obtain that information.

Faculty

- Steve Wermuth, Partner, Strategic Health Care

Who Should Attend

C-Suite level staff (CEO, CFO, COO), business office managers, marketing staff, Directors of Nursing

Registration and Fees

Registration fees include one telephone line, one internet connection, and audio recording for the webinar with no limit to staff participation.

Registration instructions and handout materials will be sent to the contact person listed on the registration.

Member Rate: \$79 per phone line — **NEW!** Lower price
Non-Member Rate: \$158 per phone line — **NEW!** Lower price

This webinar is included in the Webinar Subscription Program for CCRC's and nursing homes.

Continuing Education Credit and Policy

LeadingAge Illinois, as an approved sponsor of continuing education through the Illinois Department of Financial and Professional Regulation, will provide the following professionals licensed in Illinois:

nursing home administrators, nurses, clinical social workers/social workers, registered and certified public accountants, physical therapists/physical therapy assistants, occupational therapists/occupational therapy assistants, and professional counselors/clinical counselors

with up to **1.0** continuing education credit hours with full participation and documented attendance.



What to Do When you Get a Managed Care Referral Webinar (cont.)

When offering CE credit, LeadingAge Illinois must abide by the rules and regulations of all applicable professional accrediting boards and agencies.

As such, LeadingAge Illinois cannot provide CE credit to participants who call in late or leave the webinar early.

LeadingAge Illinois webinars deliver value to you with:

- No travel costs and time out of the building
- No limit to the number of staff who can participate LIVE and receive CE credit
- Complimentary audio recording of the webinar

You might also be interested in:

- **Using Your Cost Report for More Than a Cost Report:** August 13 (10:00 am—11:00 am) or August 21 (2:30 pm—3:30 pm)
- **Understanding Medicare Advantage Flexibility:** September 10 (10:00 am—11:00 am) or September 25 (2:00 pm— 3:00 pm)
- **Assess Your Quality and Using it to Show Value and Make Service Delivery Changes:** October 2 (10:00 am—11:00 am) or October 24 (2:00 pm— 3:00 pm)
- **Value-Based Contracting and I-SNPs:** November 12 (10:00 am—11:00 am) or November 21 (2:00 pm— 3:00 pm)